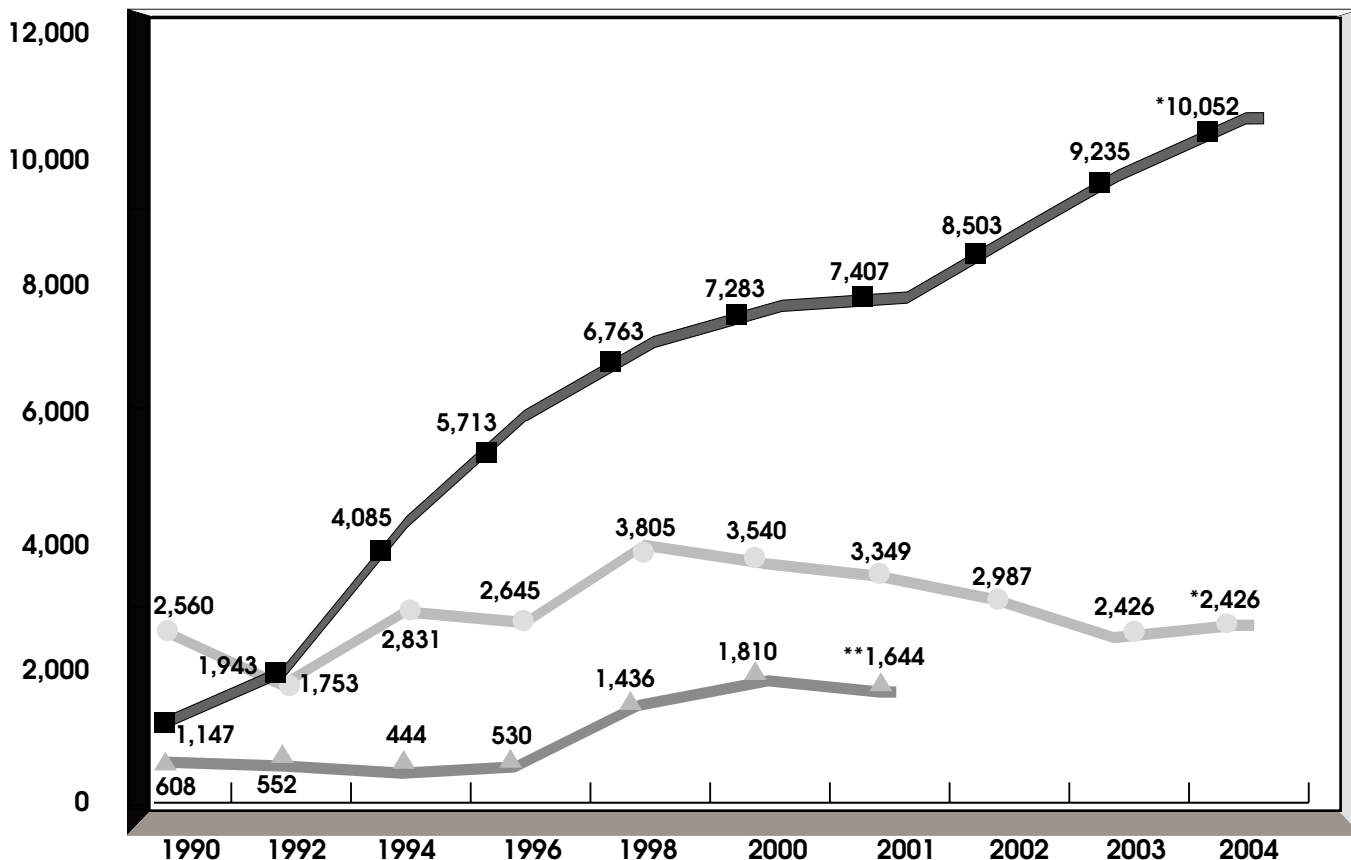


Industry Growth...

THE PLANE FACTS



Manufacturing Trends — Kits

- Kits sold in '01: 7,407
- Completion rate of kits: 64%
- Average kit price: \$27,217

Manufacturing Trends — Plans

- Plans sold in '01: 3,349
- Completion rate of plans: 12%
- Average plans price: \$210

KITPLANES — Readers

- Readers: 99% male
- Average age: 54
- Average income: \$84,795
- Average net worth: \$550,456
- College educated: 86%
- Pilots: 90%

Source: 2002 KITPLANES Reader Survey

■ KIT SALES ● PLAN SALES ▲ NEW CERTIFICATED PISTON SALES **

*Estimated totals. Results based on response rate for manufacturers surveyed in March 2002 (64 of 249 companies responded), and 88 sell plans only, 54 kits only and 107 plans and kits.

**GAMA 2001 Statistical Review